| From: Teja  To: Deanna  Subject: Decision Required: Revision of prices in the tablets contract  Hello Deanna,  I hope you are doing great. Terrific Tablets company has done some modifications to the pricing structure for their menu tablets and the software which requires us to revise the constract. This affects the company OKR and increases the expenses and requires modifications in the budget.  Terrific Tablets is no longer offereing one time licence fees pricing structure and changed it to subscription based which includes hardware, software, support, customization, POS integration, and more as part of a monthly flat rate. So instead of $8000 for using all the tablets in the first year, it will cost us only $3,600, including support. But, that $3,600 will need to be paid every year going forward.  If this change causes more damage to the rollout, we could look into checking with another tablets vendor. I would like to get your decision on the contract revision.  Thanks,  Teja |
| --- |